



अवंतिका गैस लिमिटेड

AAVANTIKA GAS LIMITED

A Joint Venture Company of GAIL & HPCL

NOTICE FOR INVITING EXPRESSIONS OF INTEREST (EOI) FOR CNG STATION DEALERSHIP UNDER DEFERENT MOEDL

Aavantika Gas Limited (AGL) is joint venture company of GAIL (I) Ltd. & HPCL is currently engaged in development of City Gas Distribution networks in Indore (Including Pithampur & Mhow), Ujjain & Gwalior cities and Highways of Indore to Ujjain, Ujjain to Dewas, Dewas to Indore of Madhya Pradesh. To promote eco-friendly Compressed Natural Gas (CNG) as fuel for transport sector, AGL intends to set up **CNG stations under various CNG dealership models** in the aforesaid Geographical Areas.

Dealer Owned Dealer Operated (DODO) Category -A:

In this model, Applicant who is interested in obtaining the CNG Retail Outlet Dealership shall lease the land to AGL, for a period of 15 Years or more. Applicants can offer land in their own name or in case the land is held jointly with the family members, by submitting No Objection Certificate /Power of Attorney from such joint land owners. Similarly, he can offer a land taken from any Government, Semi-Government authority on firm lease basis. Land is to be taken by the Company on registered lease for a minimum applicable period i.e., 15 years. the Company to pay a Fixed Nominal Lease Rent from the date of registration of lease /sub-lease agreement. Dealer's all expenses towards land development is deemed to have been covered in the Fixed Monthly Charges.

Cost of registration of lease agreement is to be borne equally by Company and Dealer. Also, to verify that land usage is allowed for CNG business. In case land belongs to Government/Semi-Government authority and is leased to Applicant, the residual period of lease shall be minimum 10 years for considering the Applicant. Wherever sub-Lease is denied by the competent Authority as per their rules, in such cases, a suitable legal Agreement with an indemnity bond / Affidavit will be signed with the Applicant after legal vetting to protect AGL's interest. Also, to verify that land usage is allowed for CNG business.

Total payable to the Dealer under DODO category A will be as follows:

- Fixed Nominal Lease Rent (Annually)
- Fixed Monthly Charges – 35% of Basic Commission
- Dealership Commission – 65% of Basic Commission, in Rs. Per KG

In this Model all the CNG equipment's, its Installation and transmission of Gas through Steel Pipeline / LCV Cascade shall be provided by Company.

Dealer Owned Dealer Operated (DODO) Category -B:

Interested applicants offering own land or land arranged on long term lease basis from third party landowner(s) minimum period of 15 years or firm land lease from Government/semi-Government authority for a preferably minimum period of 15 years.

Land is to be taken by the Company on registered lease for a minimum applicable period i.e., 15 years. the Company to pay a Fixed Nominal Lease Rent from the date of registration of lease /sub-lease agreement. Dealer's all expenses towards land development is deemed to have been covered in the Fixed Monthly Charges. Cost of registration of lease agreement is to be borne equally by Company and Dealer. Also, to verify that land usage is allowed for CNG business.

In case land belongs to Government/Semi-Government authority and is leased to Applicant, the residual period of lease shall be minimum 10 years for considering the Applicant. Wherever sub-Lease is denied by the competent Authority as per their rules, In such cases, a suitable legal Agreement with

an indemnity bond / Affidavit will be signed with the Applicant after legal vetting to protect AGL's interest. Also, to verify that land usage is allowed for CNG business.

Company to pay a Fixed Nominal Lease / Sub-Lease Rent to the Dealer. Dealer to be offered Dealership Commission on Rs./Kg basis for CNG sold from the station

Total payable to the Dealer under DODO category B will be as follows:

a. Fixed Nominal Lease Rent

b. Dealership Commission – 100% of Basic Commission, in Rs. Per KG

In this Model all the CNG Equipment's, its Installation and transmission of Gas through Steel Pipeline / LCV Cascade shall be provided by Company.

Dealer Owned Dealer Operated (DODO-F) Category –Full DODO: Interested Land Owner / Applicant offering Lease / Sub-Lease to the Company and in such case, suitable Legal Agreement will be signed among all the applicable parties with period of Lease / Sub- Lease equal to the lease period of 15 Years. In case of land belongs to Government/Semi-Government authority and leased to Applicant for specified period, In this case Applicant, can offer land on Sub-Lease to AGL. In such cases, suitable Legal Agreement will be signed with the Applicant with taking No objection certificate from Government / Semi-Government authority. In case of Sub-Lease, period of Sub-Lease shall be equal to or less than the lease period between Applicant and landowner, validity of such lease should not be less than 10 Years. Company to pay a Fixed Nominal Lease / Sub-Lease Rent to the Dealer.

Total payable to the Dealer under DODO category Full DODO will be as follows:

a. Fixed Nominal Lease Rent

b. Dealership Commission – 100% of Basic Commission, in Rs. Per KG.

In this model Dealer shall develop entire CNG station civil construction including all CNG equipment's by his own. However, Commission payable to dealer in this model is higher than other two model considering higher initial investment by the dealer.

For setting up CNG Station on various CNG Dealership Models, the land offered by applicant measuring in the range of 400-1225 SQM. minimum Land required for CNG Online/DBS stations within municipal limits shall be 20m x 20m i.e., 400 SQM and minimum Land required for CNG Online/DBS stations outside municipal limits shall be 35m x 35m i.e., 1225 SQM.

The Interested Party / Applicant shall be required to submit their EOI in the prescribed application form (duly filled-in with all requisite documents) along with the application fee as mentioned hereunder: Non-refundable Application fee of **Rs. 11,800 including tax** shall be required from the applicant and should be duly mentioned the transaction number of fee deposit in the application form number.

Bank Account Detail : Aavnatika Gas Limited

Bank Name : Bank of Baroda, A.B. Road Branch , Indore, MP

Account number : 12010500000056

IFSC Code : BARBOCOLIND

Detailed application form along with the eligibility criteria is attached herewith and can also be downloaded from our website <https://www.aglonline.net>

Last Date for submission of Application form along with documents is 31.07.2024. Duly filled-in application form along with requisite documents (in sealed envelope) has to be submitted to the concerned / designated AGL official at the respective address mentioned below:

Address for All locations:

Indore,Mhow,Pithampur	UJJAIN	GWALIOR
DGM (Marketing), Aavantika Gas Limited B-202, IInd Floor, N.R.K. Business Park, Vijay Nagar Square, A.B. Road, Indore, (M.P.) 452010 Email Id : marketing@aglonline.net Contact No. 0731-4222520	OIC UJJAIN Aavantika Gas Limited Near Soyabeen Plant, Nagzhiri, Ujjain, (M.P.)-456664 Email Id : marketing@aglonline.net Contact No. 0731-4222520	OIC GWALIOR, Aavantika Gas Limited CNG Mother Station, Sharma Farm Road, Near ABV-IIITM College, Morena Link Road, Gwalior (M.P.) – 474015. Email Id : marketing@aglonline.net Contact No. 0731-4222520

Disclaimer: Any further revision, clarification, addendum, corrigendum etc. to the above will be hosted at our website only. AGL reserves the right to reject any or all offers without assigning any reason.