



अवंतिका गैस लिमिटेड  
**AAVANTIKA GAS LIMITED**  
A Joint Venture Company of **GAIL & HPCL**

**EXPRESSION OF INTEREST (EOI) FOR ISSUANCE OF REQUEST FOR PROPOSAL (RFP) TO PROVIDE CNG INCENTIVE SCHEME PAYMENT SOLUTION**

**FROM**

**ONLY BANK/UPI/WALLET FINANCIAL SERVICE PROVIDER APPROVED BY RBI CAN BID.**

**AAVANTIKA GAS LIMITED** city gas distribution company is authorized by Petroleum and Natural Gas Regulatory Board (PNGRB) of India for Geographical area such as Indore, Ujjain, Pithampur and Gwalior.

**Introduction:**

We, **AAVANTIKA GAS LIMITED**, are pleased to invite expressions of interest from qualified vendors for the issuance of a request for proposal (RFP) for providing an end-to-end CNG Incentive Scheme solution. Our organization is committed to promoting the use of clean energy and reducing carbon emissions, and we believe that compressed natural gas (CNG) presents a viable alternative to traditional fossil fuels.

**Purpose:**

The objective of the CNG Incentive Scheme is to encourage the adoption of CNG vehicles by offering incentives to customers who switch from conventional fuel vehicles to CNG vehicles. As part of this initiative, we seek to partner with a capable and experienced vendor who can provide a robust and efficient payment solution to facilitate the disbursement of incentives to eligible customers.

**The scope of work for the selected vendor will include the following:**

1. No's of card required 1050 (525-Amounting ₹ 25000 and 525-Amounting ₹ 5000)
2. Deployment of a user-friendly payment solution with payment utilization locked for Fuel station only.
3. Secure and reliable payment processing capabilities that can accommodate reloadable payment methods.
4. Reporting of payment transactions and SMS notification to customer of payments.
5. Duration of Incentive scheme payment solution is up to 31<sup>st</sup> March 2024.
6. Validity of Payment solution to each customer is 1 year from the day of issuance.

We are seeking a vendor who can deliver a high-quality payment solution that meets our requirements and provides an excellent customer experience. The ideal vendor should have a proven track record of deploying payment solutions for government-funded incentive schemes or similar programs. If your organization is interested in this opportunity, please submit your expression of interest, which may include the following in their *letter head along with EOI*:

1. Company profile, highlighting relevant experience and expertise in developing and deploying payment solutions for government-funded incentive schemes or similar programs;
2. Description of the proposed payment solution, including technical specifications, architecture, and timelines for deployment.
3. References from previous clients who have implemented similar payment solutions.
4. Compliance: Must comply with all applicable laws and regulations.

AGL will evaluate the EOI offer Aavantika Gas Limited, may avail Card/UPI/Wallet services from L-1 bidder quoted lowest total service charges including (Issuance charges +Transaction charge+ Fuel Surcharge + any other charges). In case the total charges of more than one bidder are same, then AGL may select the service providing as per its discretion considering its existing business relation if any. In the event of any discrepancy or conflict, selection will be at the sole discretion of the **Aavantika Gas Limited**.

Expressions of interest from Interest banks/ WALLET FINANCIAL SERVICE PROVIDER APPROVED BY RBI to send their proposal (in sealed envelope) by post/by hand to "DGM Finance, **Aavantika Gas Limited**. 202-B, 2nd Floor. **NRK Business Park**, Vijay Nagar Square, A.B.Road, Indore-452010, on or before 08/09/2023.Late submissions will not be accepted. Please note that this EOI does not constitute a commitment on the part of **Aavantika Gas Limited** to issue an RFP or award a contract. We reserve the right to cancel or modify this EOI at any time without notice.

Thank you for considering this opportunity. We look forward to receiving your expressions of interest.

**Aavantika Gas Limited, 202-B, 2nd Floor NRK Business Park, Vijay Nagar Square,  
A.B.Road, Indore,452010**



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**Schedule of Rate (SOR)**

- 1. BANK/FINANCIAL SERVICE PROVIDER NAME:** \_\_\_\_\_
- 2. ADDRESS:** \_\_\_\_\_
- 3. Estimated CNG Incentive Scheme- ₹. 1,50,00,000\***  
\*Based on number of CNG Vehicles sales

S. No	Particulars	Unit
1	Issuance Charge	_____ ₹ Per Customer
2	Transaction Charges including fuel surcharge Plus other charges, if any	_____ % Per Transaction

DATE: -

(Seal and Signature of Authorized Signatory)

LOCATION: -

**For Submission of BID, please do Contact at:**

**AAVANTIKA GAS LIMITED**

**(A Joint Venture Company of GAIL & HPCL)**

202-B, 2nd Floor NRK Business Park, Vijay Nagar Square, A.B.Road, Indore,452010

Land line – 0731-4222520